

# Permian Basin Service Center Offers Expanded Service and Local Expertise

Emerson's Expanded Operations Increase Local Support and Resources in the Permian Basin

To better assist rapidly-expanding oil and gas operations in the Permian Basin, Emerson is opening a new service center to expand its local support capabilities and help customers digitally transform how they do business. Located in Odessa, TX, off Interstate 20, the Permian Basin Service Center offers a full range of Emerson products and services, with locally-accessible expertise and onsite training resources to meet the needs of oil and gas customers in the Permian.



With more producers in the region looking to integrate automation technologies, services and solutions into their operations and capital projects, Emerson is working to expand its influence in the region by providing easily-accessible resources in a convenient location. As a result, the state-of-the-art service center will provide on-demand sales, maintenance and training support in a variety of areas.

### **Local Availability and Expertise**

The facility features a full-service walk-up counter where customers can talk face-to-face with a dedicated service representative to place an order, resolve a maintenance issue or discuss solutions for any immediate need. With onsite warehouse space for local inventory of Emerson's extensive line of products and solutions, customers can place an order and walk out with the part or product they need within minutes. They can also meet with certified technicians and product experts to discuss customized solutions for a wide range of applications.

#### **Education and Training**

Customers can schedule training modules for personnel at the training center with certified coursework to ensure safe and proper usage of Emerson products for a wide range of applications. It also includes an Integrated Customer Engagement room for product and solution demonstrations and hands-on training with educational resources that can provide specific product knowledge and valuable insights to help improve project and operational efficiency.

#### **Timely Local Support**

The center is uniquely located to provide timely and specialized support to all corners of the Permian basin, with dozens of certified product and service technicians available to resolve issues quickly and eliminate unnecessary maintenance and labor costs. Customers can also access Emerson's complete Lifecycle Services offering for valves, actuators, regulators, and other assets to improve reliability and optimize production.

#### **Operational Certainty**

To further engage customers in digitally transforming their operations and achieving/maintaining Top Quartile performance (meeting performance metrics within the top 25 percent of peer companies), Emerson is providing access to Operational Certainty Consultants via the Permian Service Center to provide extensive guidance on integrating IIoT technologies and updated organizational work practices into their operations.

Oil and gas producers operating in and around the Permian Basin are invited to visit the new service center and experience everything that Emerson can contribute to their business performance and their strategies to maximize their return on investments.

For more information, call our Odessa office at 432-272-8622.



## **Meet the Experts**

Your local Emerson experts are available to help you select the right solution for your application.



Shahul Hameed
Business Development Manager
Flow Solutions Group
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Chris Harlow
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Measurement & Analytical
Level Technologies
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Socrates Pirela Account Manager Flow Control Vinson Process Controls



**Jim Traylor**Account Manager
Remote Automation Solutions
Vinson Process Controls

# Emerson Helps Unconventional Oil and Gas Operators Achieve Top Quartile Performance

We invite you to learn how Emerson Solutions and Services contribute to your business performance and develop a shared plan to maximize the return on your investments. Emerson's Operational Certainty consultants help asset managers and their senior staff to:

#### **Profitability Improvement**





Achieve your production potential with more actionable and timely insight into the performance of your field.

#### **Business Levers**

- Automated production and surveillance
- Production modeling and analytics
- Produced fluids management





Reduce your LOE/boe by optimizing work processes and logistics.

- Automated well cost allocation
- Equipment reliability
- Vendor compliance and measurement



MITIGATE VARIABILITY

Minimize HSE risk by enabling your workforce with remote and mobile field intelligence.

- Reduce personnel exposure
- Asset integrity monitoring
- Mitigate environmental impact

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